

SBF

**SEGENSWORTH
BUSINESS
FORUM**

SUPPORTING BUSINESS

REDUCING COSTS



SUPPORTING BUSINESS AND REDUCING COSTS

The SBF has launched a service which could cut the operating costs of your business. Meercat have already made savings for many businesses so why not challenge them to save money for your business too.

This money saving partnership is with Meercat Associates whose services are only available through Business Improvement Districts such as ourselves. Meercat are specialists in sourcing the best prices and managing contract negotiations with suppliers to make major economies in areas such as energy, telecoms and insurance. We are offering this service free to all BID members

You're under no obligation to take up this opportunity or to use the service. Importantly, Meercat are not earning commission for the recommendations they provide. Their advice is based on the best possible option at the lowest price. You don't even need take their advice but can use the service to negotiate a better deal with your current provider if you prefer.

We will be launching this programme in November 2018 and a Meercat representative will contact you after this to explain more about this new offering, and how they could work with you to reduce your business costs. We strongly encourage you to take advantage of this opportunity.

Try it out even if you decide at the end not to take it forward. There will be no pressure selling by Meercat during this process, they are only aligned, through the SBF, to offer potential benefits to your organisation.

Meercat has a track record of delivering substantial savings to BID businesses and there really is no catch – simply a chance to reduce your costs.

If you have any queries, please do not hesitate to contact Meercat on 01444 416529 or email info@meercatassociates.com. We look forward to helping you cut your business costs.

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ENERGY

The Service covers all aspects of the procurement process to secure cheaper prices for your gas and electricity and fix these prices to protect you from changes in the energy market.

We will monitor and manage your contract to ensure Segensworth Business Forum members are always on the best market rates. If you are currently tied into a contract, we will plan and secure the best terms in preparation for the renewal and by tracking contracts we will ensure that your contract is terminated at the right time to prevent it from rolling over to a higher rate.

Our energy experts are on hand to ensure that you have the right energy strategy, monitoring and contract for your business.

TELECOMS

The Service is able to provide a concise solution that is tailored to your telecoms requirements.

Looking at business landlines, business mobiles and broadband, we will analyse often complicated itemised bills and secure the best market rates. This will save you time. Our telecom experts navigate this complex market and use our buying group to secure the best market rates, whilst taking away the confusion.





MERCHANT FEES

Businesses are faced by an array of complex pricing and industry coding and are primarily unaware of excessive merchant fees. Our experts only need a recent merchant account invoice to produce a comprehensive report showing the potential savings that can be achieved by our Segensworth Business Forum members.



TESTING

By law, every business and organisation has to ensure that their building and equipment is safe and regularly tested to ensure compliance.

The Service can source the right supplier at the right price for your testing requirements. Without compromising on customer care and quality, we will ensure that costs for these services are the lowest in the market place.

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PRINT & STATIONERY

No matter how digital this world is, every organisation still requires printed material such as business cards, letterheads and other products. We have therefore put together the best quality service at the best rates, exclusively for Segensworth Business Forum members.

We will also analyse all your stationary requirements and carry out a market test to ensure you receive exactly what you want. Working together we can reduce deliveries into the BID area while also saving you money.



WATER

The commercial water market in England has become deregulated. Businesses are now able to choose their water supplier, rather than being tied to their default, location-driven provider.

It is envisaged that deregulation will lead to competition among suppliers, with savings available to businesses who are prepared to test the market.

Meercat will be using their wealth of experience in dealing with national suppliers to help our Segensworth Business Forum members minimise their water bills, managing the process from start to finish.





PEST CONTROL

Pests can carry disease and cause food poisoning; they can also cause physical damage to properties and leave excrement and odours. Following an extensive procurement process, the Meercat team have negotiated an exclusive package which provides affordably priced pest control with a friendly and professional service.

Through The Service, Meercat will commission pest control advisors to arrange a site inspection that is convenient for you. During this visit they will create a detailed recommendation based on your individual circumstances and recommend an approach that will work for your business. The service covers infestations across food and non-food premises, including rodent, bird or insect control.



INSURANCE

By bringing together and negotiating for businesses within the same sector our supplier can consolidate your needs and offer better premiums. They will do all the work for you and provide you with all the support you need.

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COMMERCIAL CLEANING

We can create the perfect, bespoke cleaning solution, using our years of experience in the market to deliver the most cost-effective solutions. Our cleaning standards follow the industry standards in terms of methodology and frequency. Our services cover Daily Contract, Post Construction, Clinical and Decontamination Cleaning.





Segensworth Business Forum
working in partnership with Meercat Associates Ltd.

Meercat Associates Limited

Rishi Sood
Managing Director

T: 01444 416529

E: info@meercatassociates.com



Segensworth Business Forum Ltd
25 Barnes Wallis Road, Segensworth East,
Fareham, Hampshire, PO15 5TT
Email: contact@sbfl.co.uk
Telephone: 01489 883396

www.sbfl.co.uk